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| **Session** | **Exercise 3: Value chains** |
| **Duration** | 45 minutes |
| **Materials** | * Value chain template |
| **Objectives** | * Construct a value chain for the met/hydro services that would be the focus of your proposed SEB study |
| **Definitions** | **Value added** –The amount in economic terms by which the value of information, goods or services is increased at each stage of its production, delivery, processing, or distribution  **Value chain** – Sequence of stages or links by which value is added to information, goods, or services |
| **Instructions** | * Participants will work in pairs but carry out the exercise for their own country * From Exercise 2, participants should have decided the type of services to be assessed in a SEB study, with three options possible: 1) whole of services, 2) one or more currently provided services, or 3) new or improved services. * The purpose of this exercise is to construct a value chain describing the production and delivery of the met/hydro services selected for assessment in Exercise 2. * There are several examples of value chains in the met/hydro value chain presentation and a value chain template is provided in the worksheet. * For this exercise, participants should only construct the components of the value chain covering the production and delivery of the services. In Exercise 7, the later links focused on uptake of services, decision-making based on met/hydro services, and outcomes and value will be added to country-specific value chains. |

**Worksheet for Exercise 3: Value Chains**

**Service type: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**