

# QUANTIFYING AND DEMONSTRATING BENEFITS OF USE OF MET. PRODUCTS AND SERVICES

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# Why demonstrate benefits?

- Improve understanding leading to enhanced funding
- Trigger up-scaling:
  - ▣ Help in steering diversity of product/ services development
  - ▣ Provide the stimulus for further work/influence
- Useful in representing a decision process in a simplified manner in order to develop tractable models

# Case studies

- Value to the US **agricultural sector** of improved ENSO forecasts in the south eastern United States;
- Value of improved ENSO prediction to all US **agriculture**;
- Economic benefits of the public weather forecasts in Sydney **metropolitan area** in Australia;

# Case studies.....cont

- Value of public weather forecast services to **households** in the province of Ontario in Canada
- Economic value of current and improved weather forecasts in the **US household sector**
- Economic and social benefits of meteorology and climatology **in Switzerland**
- Socio-economic benefits of meteorological information in the **Agricultural sector** in Kenya

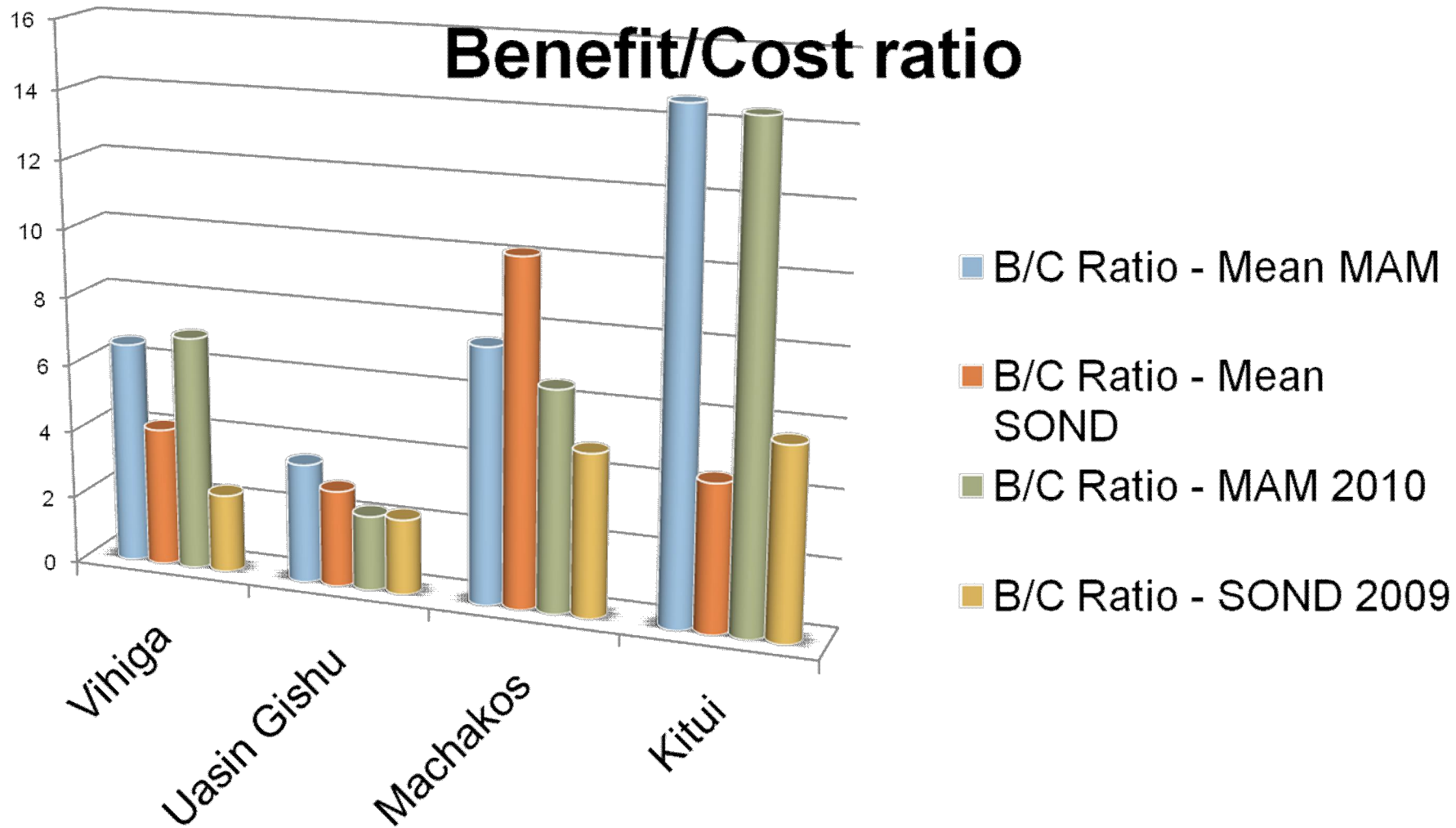
Coverage & Author	Method	Finding
Value to the Agricultural sector in South Eastern US of improved ENSO forecast [Adams et al 1995]	Normative method	
Value of improved ENSO prediction to all US agriculture [Solow et al (1999)]	Normative method	

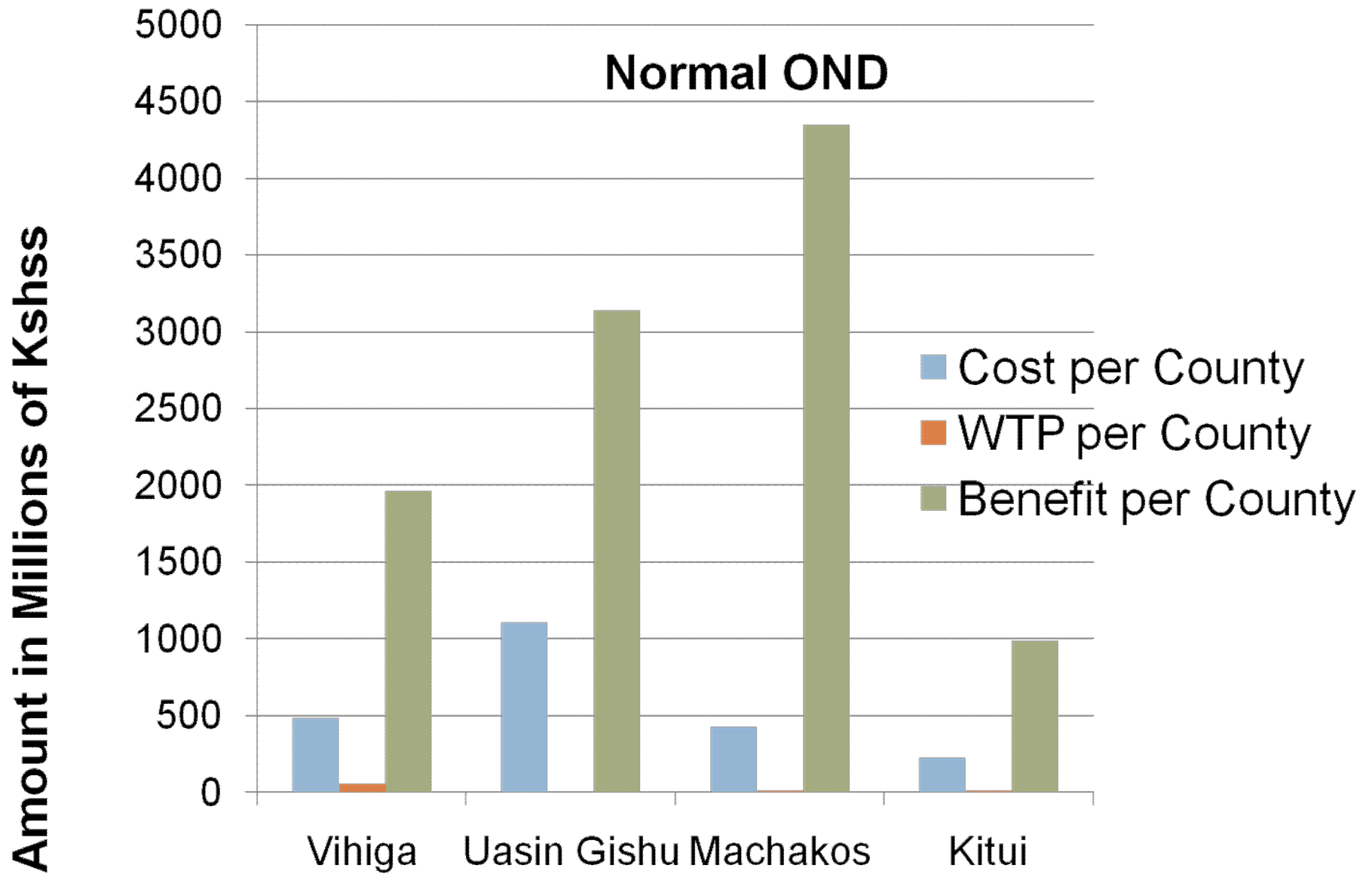
<p>Value of public weather forecasts to households in Sydney [Anaman and Lellyett, 1996]</p>	<p>Contingent Valuation</p>	
<p>[Brown, 2002]</p>	<p>Contingent Valuation</p>	

<p>Value to the Agriculture and Energy sectors in Switzerland</p> <p>Frei, 2009</p>	<p>CVM Normative method</p> <p>“</p> <p>“</p>	<p>WTP for free information US\$54-362 million</p> <p>Benefit of Seasonal forecast US\$ 1 million</p> <p>Benefit in Energy (water) sector US\$ 98 million</p> <p>Benefit in Energy (Electricity) sector US\$ 4 million</p> <p>Estimated Benefit cost ratio 5:1</p>
<p>Value to the Agriculture sector in Kenya</p> <p>[ICPAC, 2010]</p>	<p>CVM</p>	<p>Benefit of Seasonal forecast US\$ 16-102 million</p> <p>Estimated Benefit cost ratio 4:1</p>



# Benefit/Cost ratio





# SYSTEM SETUP: measurable metrics

- Baseline survey of the chosen sector:
  - E.g. Agriculture, Marine, Transport, etc
  - Establish existing level of usage of MPSs
- Design and elaboration of tools to
  - monitor,
  - assess and
  - report

the value of met information and products.

# Metrics ... cont

- Integrated Participatory involvement:
  - ▣ Inception workshop to discuss the project implementation with users for their input and involvement
  - ▣ training workshop for key and other users involved in the demonstration project (e.g. farmers, fishermen, etc)
  - ▣ Project monitoring, evaluation and assessment.
  - ▣ National Stakeholders meeting for discussion of results

# DESIGN AND ADOPTION OF METHODS

Quantification

# Basis of methodologies

- Decision theory
  - ▣ Prescriptive (Contingency Valuation Method)
  - ▣ Willingness to Pay
  - ▣ Behaviour response (BRM)
- Game theory

# Behavior response model

- Step 1: define the decision alternatives and determine that the particular decision
- Step 2: identify the goals and objectives of the user.
- Step 3: identify all the decision-relevant info available to the user.
- Step 4: develop a model describing the relationship between available info & the decision of the user.
- Step 5: evaluate the model and ensure that it adequately describes the behaviour of the user.
- Step 6 : use of the model to determine the effect of using the meteorological information.

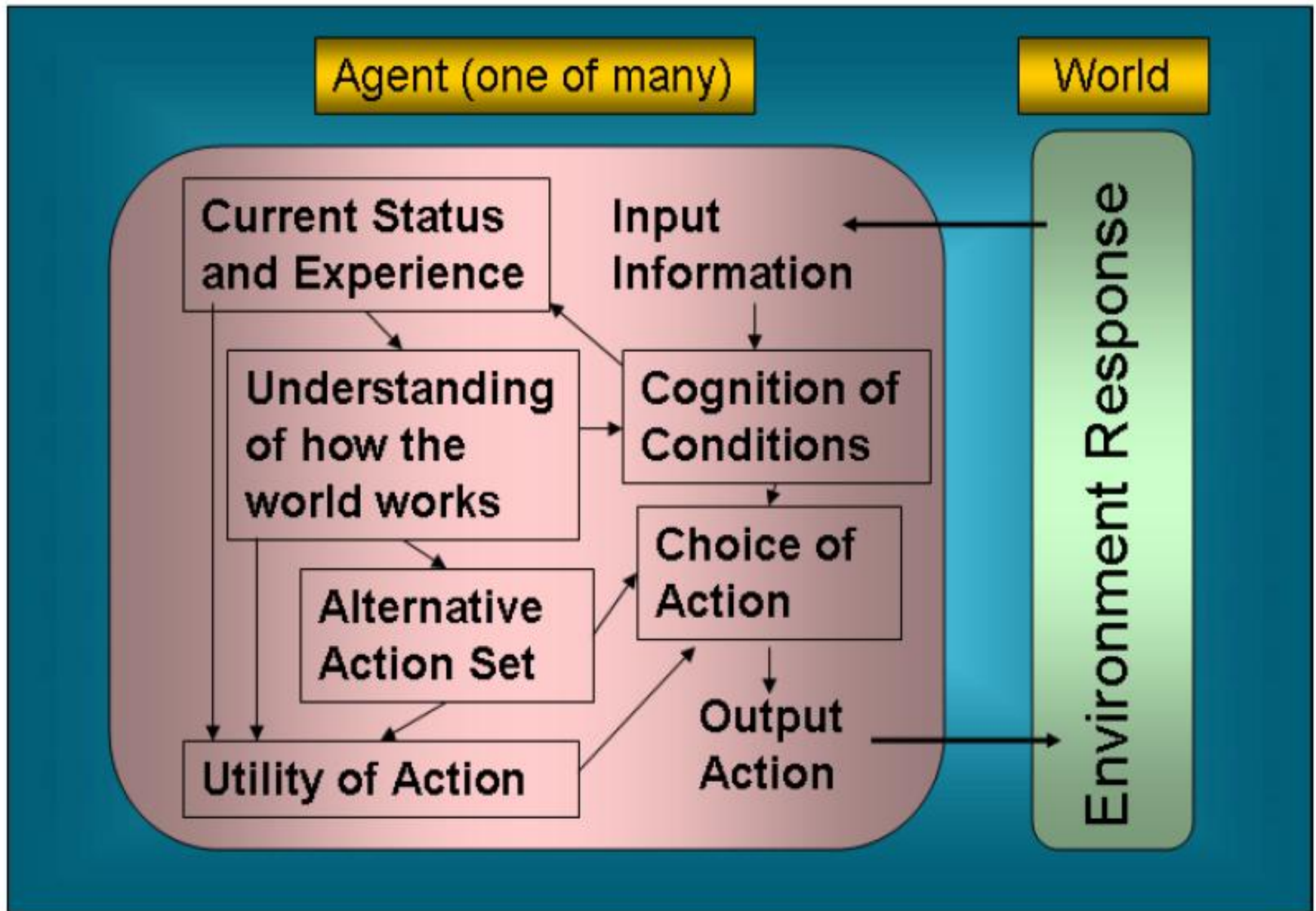
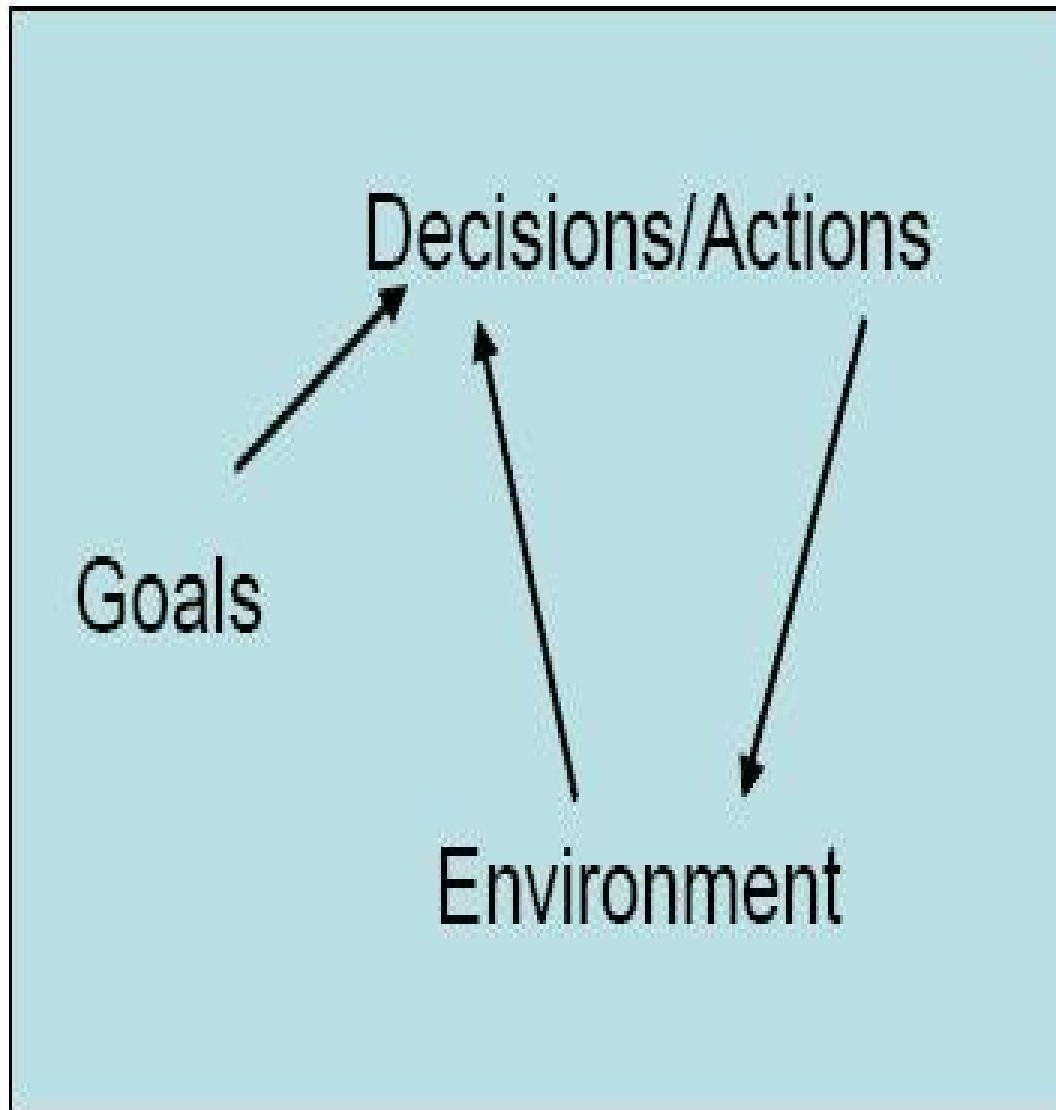
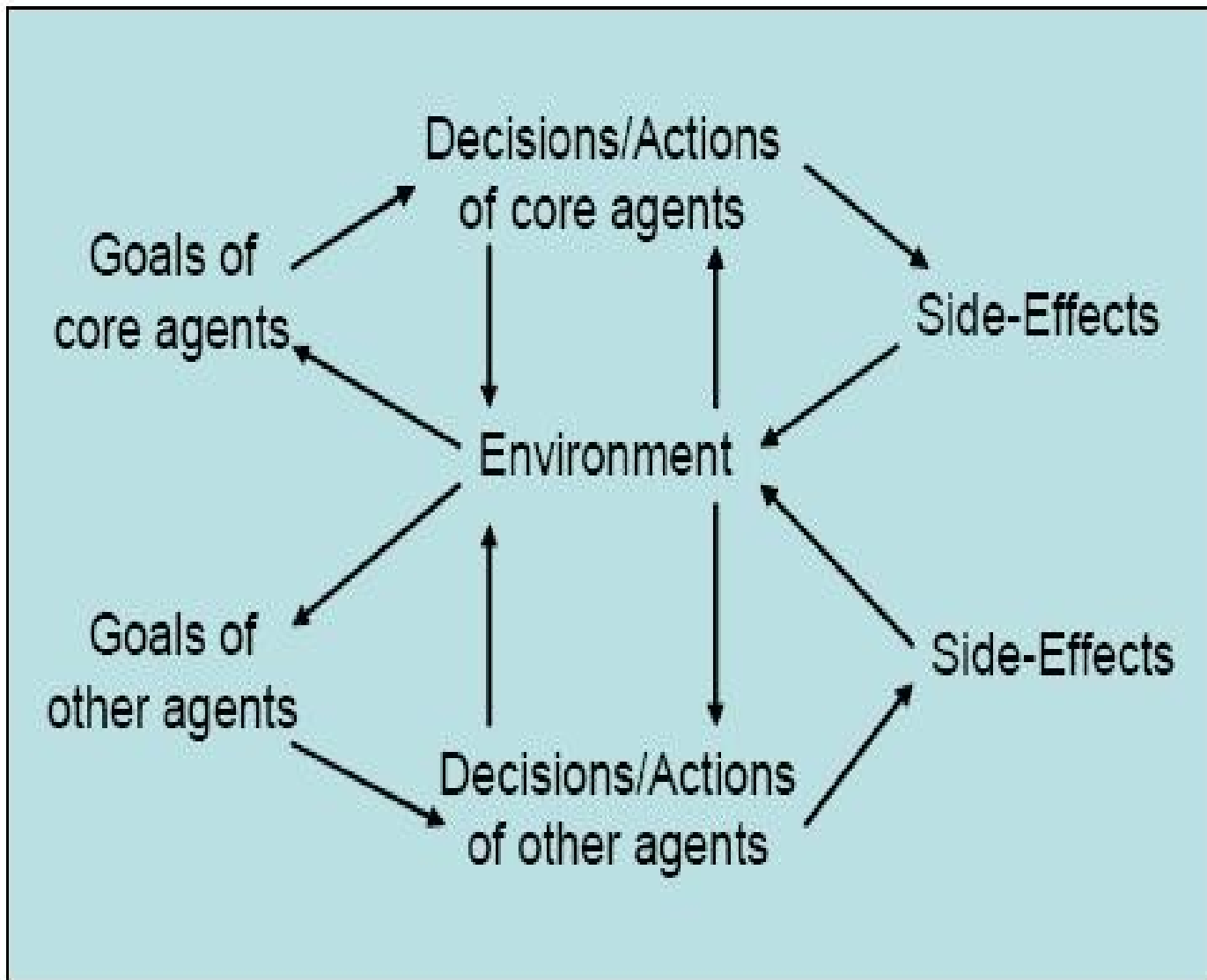


Figure 1: A Generalized Agent

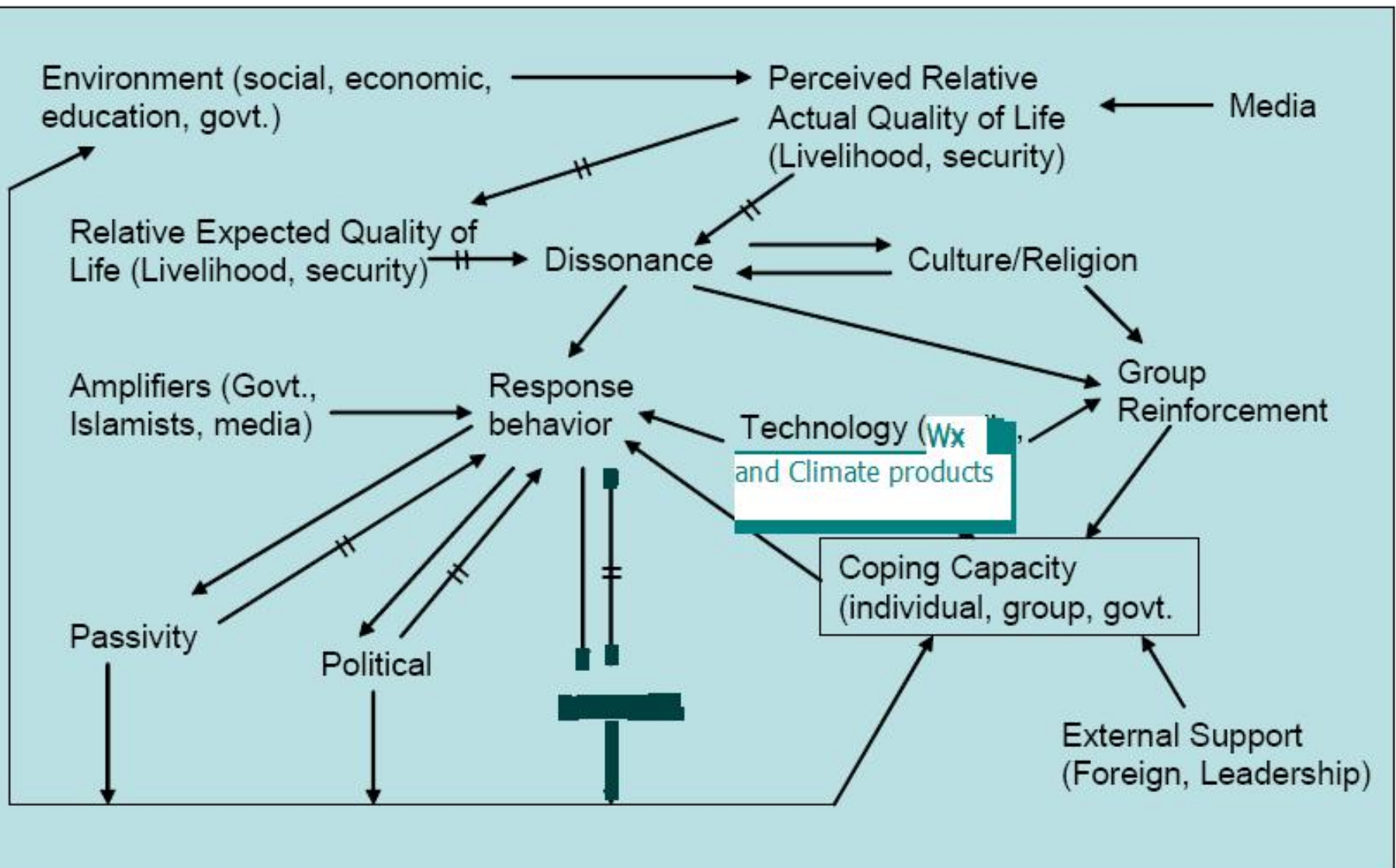




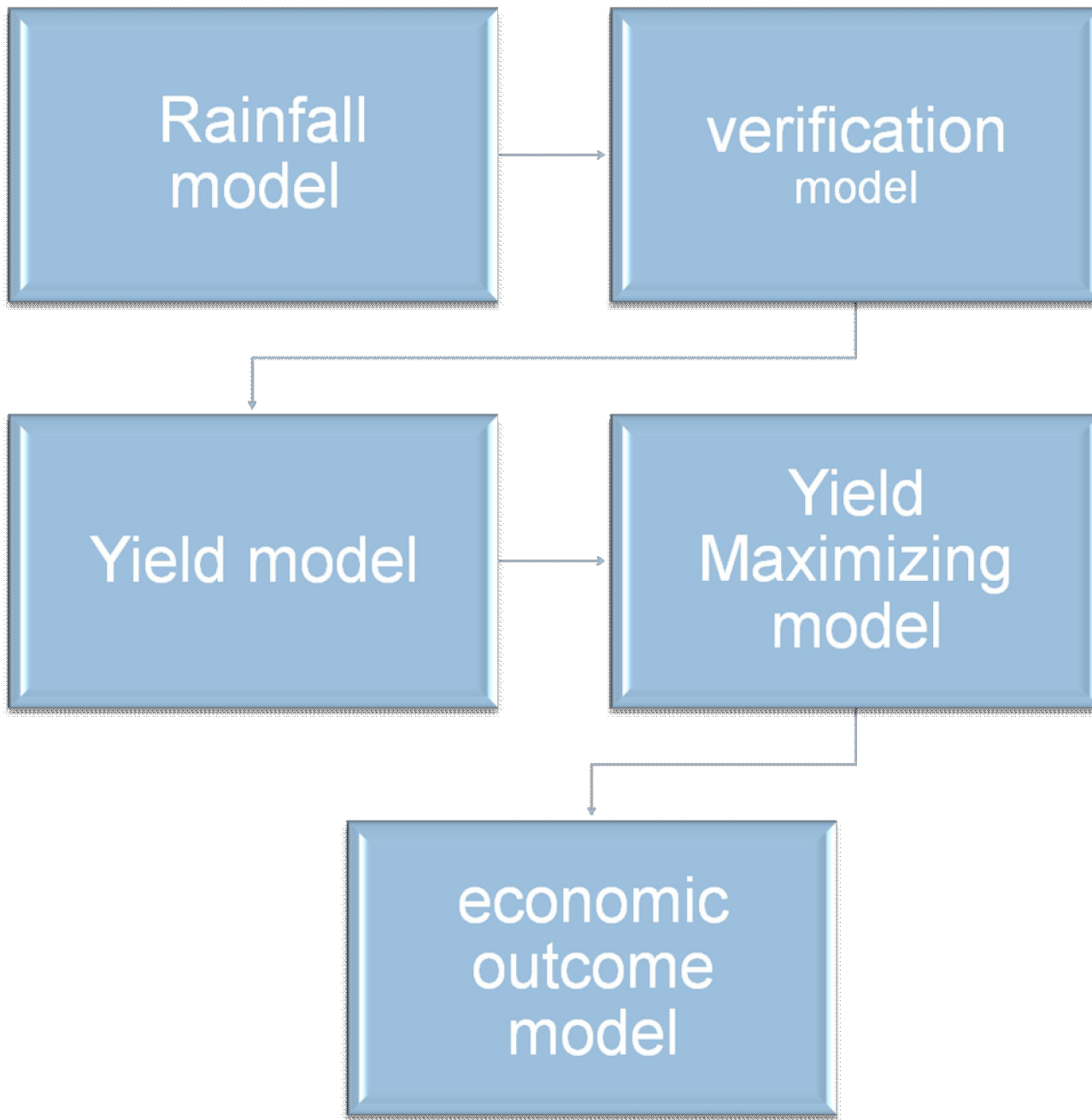
**Figure 2: The basic environment-goal-decision relationship**



**Figure 3: The agent-environment-agent relationship**



**Figure 4: Model Components.**



# Conclusion

- Contribution to the alleviation of extreme poverty possible through demonstration of the benefits of using MPSs
- Both micro and Macro levels are involved
- Public private partnerships established and nurtured